

## Girbau North America

<p><b>HSPM Program:</b></p> <ul style="list-style-type: none"> <li>• <b>Product/Program:</b> On-Premise Commercial, Central &amp; Guest Laundry</li> <li>• <b>Effective Dates:</b> January 1, 2024 – December 31, 2026</li> <li>• <b>Department(s) Impacted:</b> Purchasing, Housekeeping, Pre-opening, Operations, Engineering</li> <li>• <b>Ordering Information:</b> Please refer to bulletin information and contacts.</li> </ul>	<p><b>Products or Services Available:</b></p> <p><b>Products:</b></p> <ul style="list-style-type: none"> <li>• Washer-Extractors &amp; Drying Tumblers</li> <li>• Flatwork Ironer &amp; Ironing Systems</li> <li>• Towel Folders</li> <li>• Ironing &amp; Tunnel Systems</li> <li>• Light Commercial Washers &amp; Dryers</li> </ul> <p><b>Services:</b></p> <ul style="list-style-type: none"> <li>• Laundry Sizing</li> <li>• Design</li> <li>• Utility Schedules</li> <li>• Workflow</li> <li>• Free Laundry Assessment</li> </ul>						
<p><b>Key Features &amp; Highlights:</b></p> <ul style="list-style-type: none"> <li>• <b>Cost Savings:</b> Girbau’s innovative technologies, operation and energy-efficient solutions are projected to deliver substantial on-property savings ranging from 10% to 25%.</li> <li>• <b>Environmental Sustainability:</b> As part of our commitment to sustainability, Girbau’s ecofriendly laundry solutions align with our environmental goals, reducing water and energy consumption while minimizing environmental impact and increasing labor production.</li> <li>• <b>Comprehensive Support:</b> Girbau Group provides comprehensive support services, including installation, after-sales support, and ongoing maintenance, ensuring seamless integration and optimal performance of laundry equipment.</li> </ul>							
<p><b>Vendor Contacts</b></p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 30%; padding: 5px;"> <p><b>Primary Contact Name</b> Wesley Kraemer</p> </td> <td style="width: 30%; padding: 5px;"> <p><b>Primary Contact Title</b> National Account Manager, North America</p> </td> <td style="width: 40%; padding: 5px;"> <p><b>E:</b> wkraemer@gnalaundry.com <b>P:</b> 920-230-8537 <b>C:</b> 920-216-3915</p> </td> </tr> <tr> <td style="padding: 5px;"> <p><b>Escalation Contact Name</b> Joel Jorgensen</p> </td> <td style="padding: 5px;"> <p><b>Escalation Contact Title</b> Vice President of Sales, North America</p> </td> <td style="padding: 5px;"> <p><b>E:</b> jjorgensen@gnalaundry.com <b>P:</b> 920-230-8526 <b>C:</b> 920-216-3920</p> </td> </tr> </table>		<p><b>Primary Contact Name</b> Wesley Kraemer</p>	<p><b>Primary Contact Title</b> National Account Manager, North America</p>	<p><b>E:</b> wkraemer@gnalaundry.com <b>P:</b> 920-230-8537 <b>C:</b> 920-216-3915</p>	<p><b>Escalation Contact Name</b> Joel Jorgensen</p>	<p><b>Escalation Contact Title</b> Vice President of Sales, North America</p>	<p><b>E:</b> jjorgensen@gnalaundry.com <b>P:</b> 920-230-8526 <b>C:</b> 920-216-3920</p>
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<p><b>Website:</b> <a href="http://gnalaundry.com/hsm">gnalaundry.com/hsm</a>    <b>Email:</b> <a href="mailto:hsm@gnalaundry.com">hsm@gnalaundry.com</a>    <b>Toll Free:</b> 800-256-1073</p>							



# WHEN IT COMES TO LAUNDRY, WE HAVE IT ALL

Whether you are a new construction, already have an internal laundry or are currently outsourcing, we've got you covered.

1

## ARE YOU A NEW CONSTRUCTION?

We'll help you with your laundry room planning:

- CAD & BIM asset library
- Laundry Sizing
- Workflow Analysis
- Design Services

2

## HAVE AN EXISTING LAUNDRY?

We'll provide you with extended audit focusing on:

- Productivity increase
- Water savings
- Energy savings
- Operational efficiencies
- Sustainable laundry solutions

3

## CONSIDERING AN IN-HOUSE LAUNDRY?

We'll provide full support backed up with:

- Detailed financial analysis
- Breakdown of savings
- CAPEX & ROI analysis
- Control cost & quality
- Improved linen life & quality

## Multiple laundry options that fit your hotel's needs



In-House Laundry



Guest Vended Laundry



Towel Laundry



Guest Valet & Wet Cleaning



Cluster & Large Resort Laundry

## Laundry Operation Support Services

At Girbau North America, we are dedicated to delivering maximum value, fostering professional growth, and ensuring the success of Hilton HSM establishments. Our community is committed to providing simple, reliable in-house laundry solutions that prioritize profitability, innovation, and sustainability. We offer a comprehensive range of commercial laundry equipment and solutions tailored to support your business.

In addition to offering competitive pricing, Girbau North America and our expert distributor network pride ourselves on delivering top-notch engineering, comprehensive after-sales service and ongoing support. Our focus on sustainability aligns with Hilton's "Travel with Purpose" initiatives, driving efforts to reduce energy and water consumption — creating a positive impact on people and the planet.



### Project Evaluation

Our team will help you with the sourcing or upgrading of your laundry.



### Financial Analysis

We can provide a full operational and financial cost analysis to support your plan.



### Laundry Design

Engineering team to support laundry design adapted to the facility requirements.



### Construction & Installation

Girbau will ensure laundry construction is done according to the needs and specifications.



### Commissioning

On-site training and chemical partner interface will simplify your ramp-up to effectively start operating.



### Consultancy & Training

Benefit from our services to boost your operations like our consulting or specialized training.

Product Range & Preferred Discount Structure:

## Washer-Extractors

Our commercial washer lineup, featuring the GS-, E- and RMG/REM-Series, offers unparalleled performance and efficiency for your laundry needs. All washers feature an easy-to-operate user interface with advanced programmability, seamless automatic chemical dosing, reinforced durability, an ergonomic design with a large door opening and are engineered to reduce energy consumption while enhancing productivity. Many models offer advanced Bluetooth and IoT connectivity for streamlined laundry management.

### GS-Series Washers Premium Performance up to 450Gs

[Learn More](#)



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DISCOUNT  
**25%**  
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### E-Series Washers Commercial Performance up to 405Gs

[Learn More](#)



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### RMG-Series Washers Commercial Quality up to 200Gs

[Learn More](#)



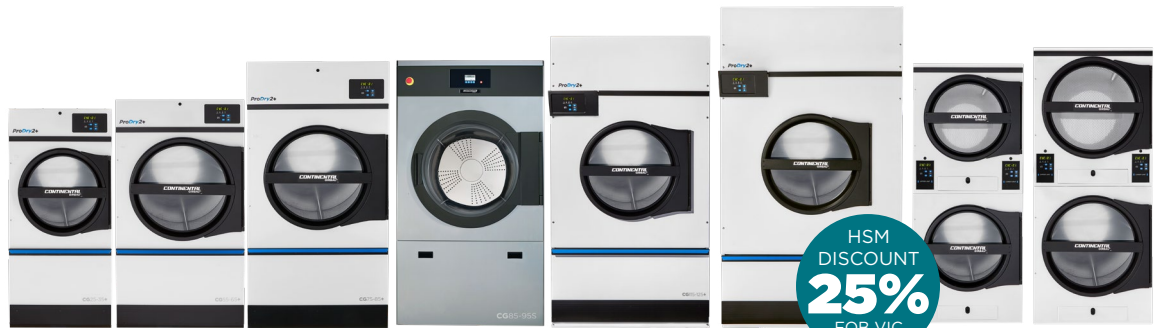
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## Drying Tumblers

Engineered for unmatched drying efficiency, programmability and ease-of-use, the inverter-driven ProDry2+ and CG-Series Dryers delivers premium features that work in concert to dramatically increase laundry productivity, reduce linen wear and enhance drying quality. Durably constructed for years of constant use, ProDry2+ and CG-Series are backed by an industry-leading factory warranty.

### ProDry2+ & CG-Series Dryers

[Learn More](#)



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**25%**  
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## Guest Laundry

Maximize your space with our efficient and space-saving vended guest amenity laundry configurations. Our high-performance machines allow guests to complete their laundry faster while emphasizing efficiency and sustainability. Available in multiple configurations: side by side, stack dryer/dryer and stack washer/dryer.

[Learn More](#)



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These catalog examples showcase the core range of Girbau solutions tailored for Hilton properties. For more information on these machines and our extended range, please consult your Girbau North America representative. FOB Vic. Please call 800-256-1073 for freight.

Product Range & Preferred Discount Structure:

### Flatwork Ironers

Express Flatwork Ironers give laundries the ability to process linen at maximum productivity and to the highest possible quality. Express Ironers properly finish linens and F&B items without the need for dryer conditioning or messy wax application and removal.

#### X-Series

produce up to **90 Sheets**  
& **300 Pillow Cases**  
per hour

[Learn More](#)



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### All-in-One Ironers

Engineered for medium- and high-volume laundries where space is a premium, the CompactPro All-in-One Ironing System features a compact design. It quickly feeds, dries, irons, folds, stacks and accumulates sheets, pillow cases and F&B linen at speeds of up to 50-feet-per-minute with 1 or 2 operators.

#### CompactPro

produce **175-240 Sheets**  
& up to **600 Pillow Cases**  
per hour

[Learn More](#)



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**10%**  
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### Towel Folders

Our folding technology ensures high production and quality results with every terry item.

#### FT Series

produce **700-1200**  
**Towels** per hour

[Learn More](#)



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### Continuous Tunnel Washing Systems

Our advanced washing systems deliver exceptional cleaning performance with dramatic reduction in labor and utility costs, while our efficient dryers ensure quick turnaround times.

produce **1,000 - 6,000 pounds** per hour

[Learn More](#)



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### Full Feeding, Ironing & Folding Systems

Feeding and ironing solutions are designed to handle various fabrics with precision, maintaining the highest standards of care. The folding and stacking technologies further enhance productivity, providing neatly organized laundry that's ready for immediate use or distribution.

produce up to **1,200 sheets** and **600 duvet covers** per hour

[Learn More](#)



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## Overview

Working in close partnership with Hilton Supply Management, Girbau North America stands ready to assist properties in replacing or upgrading laundry equipment. Our dedicated team provides expert consultation and support at every stage of the project, offering detailed financial analysis showcasing potential CAPEX, water and energy savings, operational cost reductions and return on investment. Visit [gnalaundry.com](http://gnalaundry.com) for more information.

## Quality & Environmental Responsibility

Girbau North America, established in 1995, is the largest of 17 subsidiaries of the Girbau Group. Girbau laundry products — marketed in over 100 countries throughout the world — meet rigorous quality, environmental and safety standards established by the International Organization for Standardization (ISO) including **ISO9001 and ISO14001 certifications**.

Ever focused on laundry efficiency, **Girbau North America is a member of the U.S. Green Building Council (USGBC)**, a 501(c)(3) nonprofit that developed the Leadership in Energy and Environmental Design (LEED) Green Building Rating System.

## Contact Information

In addition to Girbau owned subsidiary in North America, we have an extensive network of authorized distributor partners offering before and after sales service and support.

**For additional product, services or ordering information, please contact Girbau North America at [HSM@gnalaundry.com](mailto:HSM@gnalaundry.com).**

### MAIN NORTH AMERICAN CONTACTS



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