

## **Flexible Laundry Solutions**

## For Guest Amenity, Route & Multi-Housing

At GNA, we offer an array of guest amenity, multihousing and route laundry equipment solutions in single-pocket and space-saving stack options — to perfectly meet your laundry's available space, efficiency and performance requirements. Offering simple operation, rugged durability and proven performance, GNA washers and dryers are also backed by industry-leading factory warranties and local distributor support before, during and after the sale.

Econo



LG Commercial

GNA laundry equipment solutions — available in multiple brands and capacities — are highly customizable, deliver exceptional efficiency for lower operating costs, work seamlessly with alternative payment systems, and provide no-hassle durability for years of constant use.

No wonder they are in place at apartment complexes, dormitories, care facilities and guest laundries throughout North America.







"We Live focuses on being eco-friendly. We compost, as well as use reusable drink containers, rather than paper cups and straws. This is why efficient laundry equipment was also a must."

Daniel Santiago, Senior Facilities Manager
 WeLive, New York, NY

# Efficienty Laundry Solutions Designed to meet your goals and exceed resident expectations



#### Lease, Own or Profit Share

- Flexible ownership & leasing options
- Purchase, finance, profit share or rent-to-own
- Split the income or pay based on the income generated
- Flexible financing



#### **Payment Systems**

 Choose the payment system that suits you best — coin, electronic, WIFI or card-based



#### **Space Saving Configurations**

- Stack and compact washer & dryer options
- Large capacity machines available



#### **Easy Installation**

- Can be installed in unconventional locations
- No need for reinforced concrete foundations
- Lower installation costs



#### **High Washer Extract Speeds**

- Shorten drying times
- Maximize user rotations
- Cut dryer energy costs
- Laundry serves more people per day for greater revenue



#### **Superior Efficiency**

- Lowers utilities and overhead costs
- Shrinks carbon footprint
- Superior wash quality using less water



#### Reliability

- Constructed for constant, commercial use
- Backed by industry-leading warranties
- · Local, expert technician support



#### **Residents Complete Laundry Faster**

- High washer extract speeds remove more moisture from laundry for shorter dry times
- Serve more residents per day and generate more income



#### **Intuitive Controls**

- Seamless payment system interface (apps, card, coins or wifi-based)
- Owner-programmable controls
- Simple operation
- Residents enjoy multiple cycle options



#### **Expert, Local Support**

 Laundry design, installation & ongoing service after the sale



"Unlike hard-mount washers, which must be bolted to concrete foundations, Continental soft-mount washers slide into place without need for bolt-down or grout. This makes it possible to install them in upper-level laundries, like those at The Modern\*."

— Dan Schwartz, Fowler LaundrySolutions

\* The Modern is a is a luxury rental property in Fort Lee, N.J. with a central laundry managed and designed by Fowler Laundry Solutions.

### **More About Us**

Girbau North America (GNA) is an industry-leading provider of comprehensive laundry solutions and support services for the vended, commercial, industrial, multi-housing and textile care markets. GNA delivers quality laundry products in concert with local distributor expertise and business support services to clients throughout North America. At GNA, our proven, best-in-class equipment offering — including high-performance, open-pocket washers and dryers, continuous batch tunnel washing systems, feeders, ironers, folders and conveyor systems — are built for longevity, superior efficiency and unrivaled flexibility. Our slogan — Beyond Laundry — compliments our objective to add value, through innovation, high-performance equipment, solutions and services. GNA stands strong in its commitment to sustainability, adaptation to customer needs, and providing clients with personalized laundry solutions that deliver success.

- Industry's most comprehensive equipment offering
- · Local, expert distributor support
- Industry-best warranties

- Laundry design & layout
- Business proformas & financing
- Parts & ongoing local, technical service

At GNA, we cater to a number of markets with equipment and brand offerings designed to improve our clients' businesses.

#### **Market Channels**



Commercial Every laundry is unique in size, scope and goals. At GNA we specialize in improving commercial on-premise laundries at hotels, vet clinics, salons, dairies, fire departments, correctional facilities, and more. We work to cut energy and labor costs, while boosting laundry production and quality.



Industrial Equipment flexibility and automation are key ways to boost production and quality while lowering overhead costs. GNA specializes in developing industrial laundries from scratch, as well as simply improving them with quick Returns on Investment (ROI).



**Textile Care** Our advanced wet cleaning technologies deliver exceptional programming flexibility for improved textile restoration results and a greater percentage of wet cleaned to dry cleaned items. Eco-friendly and a fraction of the cost of dry cleaning equipment.



**Vended** We help vended laundries get into business the right way, with exclusive products and expertise that help you stand apart from the competition.



Multi-Housing Apartment complexes, dormitories and residential facilities require durable, simple-to-use washers and dryers available in space-saving configurations. At GNA, we offer the equipment and local distributor support — often with creative lease and share options — to reduce management hassles while boosting revenue.

#### **Brands**

**Continental Girbau**\* Our flagship brand providing equipment and service solutions to vended and on-premise/commercial laundry markets.



**Express Laundry Center**\* Innovators of the "60-minute wash/dry/fold," the trademarked Express Laundry Center brand is a turnkey vended laundry solution encompassing high-speed equipment, multiple store services and marketing/management support.



EXPRESS

LAUNDRY CENTER.

**Girbau Industrial**' GNA's industrial laundry equipment brand encompassing everything from open-pocket washers and dryers to high-volume continuous batch washing systems, ironers, folders and stackers.





















#### **GNA Subsidiary Companies**

**Custom Select Financing** Provider of financing solutions to GNA customers.

**Girbau Creative Services** Provider of marketing, advertising and public relations services to GNA customers and distributors.







#### **Sustainability**

Not only are GNA laundry products highly efficient — using less energy, natural gas and water — they are manufactured in an environmentally friendly manner to meet rigorous environmental and safety standards established by the International Organization for Standardization (ISO). Ever focused on laundry efficiency, GNA is a member of the U.S. Green Building Council (USGBC), a 501(c)(3) nonprofit that developed the Leadership in Energy and Environmental Design (LEED) Green Building Rating System.